

Consolidated

Updated: 6-August-2024

Mandom corp.

Annul Results

Financial Position	unit	FYE3/'21	FYE3/'22	FYE3/'23	FYE3/'24	FYE3/'25
Total assets	Millions of yen	87,911	85,767	91,005	93,265	
Current Assets	Millions of yen	39,775	42,868	49,573	55,960	
Property, plant and equipment	Millions of yen	28,387	26,660	24,458	23,024	
Non-current assets	Millions of yen	48,135	42,899	41,431	37,304	
Total Liabilities	Millions of yen	18,198	16,716	19,820	20,058	
Current Liabilities	Millions of yen	12,298	11,233	13,786	13,603	
Non-Current Liabilities	Millions of yen	5,899	5,482	6,034	6,454	
Interest-bearing debt	Millions of yen	3,694	226	142	102	
Total Equity	Millions of yen	69,713	69,051	71,184	73,207	
Shareholders' equity	Millions of yen	64,222	63,321	65,125	66,517	
Current Assets/Total assets (%)	%	45.2%	50.0%	54.5%	60.0%	
Non-current assets/Total assets (%)	%	54.8%	50.0%	45.5%	40.0%	
Total Liabilities/Total assets (%)	%	20.7%	19.5%	21.8%	21.5%	
Total Equity/Total assets (%)	%	79.3%	80.5%	78.2%	78.5%	
Equity ratio(%)	%	73.1%	73.8%	71.6%	71.3%	
Operating Results	unit	FYE3/'21	FYE3/'22	FYE3/'23	FYE3/'24	FYE3/'25
Net sales	Millions of yen	63,310	57,361	67,047	73,233	
Gross Profit	Millions of yen	29,427	23,397	28,684	31,530	
Selling, General and Administrative Expenses	Millions of yen	30,221	25,706	27,274	29,509	
Operating Profit(Loss)	Millions of yen	-793	-2,308	1,409	2,020	
Ordinary Profit(Loss)	Millions of yen	-273	-1,856	2,207	2,981	
Net Profit(Loss) Attributable to Owners of Parent	Millions of yen	860	-621	958	2,601	
Personnel Expenses	Millions of yen	10,518	10,431	11,280	10,817	
Depreciation Expenses	Millions of yen	1,409	1,429	1,414	1,345	
Research and Development Expenses	Millions of yen	1,480	1,399	1,402	1,536	
Advertising and Promotion Expenses	Millions of yen	8,253	5,226	5,561	7,186	
Gross profit margin	%	46.5%	40.8%	42.8%	43.1%	
Operating profit margin	%	-1.3%	-4.0%	2.1%	2.8%	
Ordinary profit margin	%	-0.4%	-3.2%	3.3%	4.1%	
Advertising and promotion expenses margin	%	13.0%	9.1%	8.3%	9.8%	
Cash Flows	unit	FYE3/'21	FYE3/'22	FYE3/'23	FYE3/'24	FYE3/'25
Cash Flow from Operating Activities	Millions of yen	6,208	7,693	4,065	6,812	
Cash Flow from Investing Activities	Millions of yen	-5,680	-185	-1,257	-887	
Free Cash Flow	Millions of yen	527	7,508	2,808	5,924	
Cash Flow from Financing Activities	Millions of yen	1,125	-5,385	-2,072	-2,110	
Change in Net Cash	Millions of yen	13,040	16,015	17,481	22,006	
Segment information	unit	FYE3/'21	FYE3/'22	FYE3/'23	FYE3/'24	FYE3/'25
Japan/Net Sales	Millions of yen	38,847	32,595	35,769	38,010	
Japan/Operating Profit(Loss)	Millions of yen	-255	-1,473	282	79	
Indonesia/Net Sales	Millions of yen	12,102	11,751	14,178	14,708	
Indonesia/Operating Profit(Loss)	Millions of yen	-899	-1,204	-676	-770	
Others/Net Sales	Millions of yen	12,360	13,015	17,098	20,513	
Others/Operating Profit(Loss)	Millions of yen	361	369	1,802	2,710	
Japan/Operating profit(loss) margin	%	-0.7%	-4.5%	0.8%	0.2%	
Indonesia/Operating profit(loss) margin	%	-7.4%	-10.3%	-4.8%	-5.2%	
Others/Operating profit(loss) margin	%	2.9%	2.8%	10.5%	13.2%	
Key Financial Indicators	unit	FYE3/'21	FYE3/'21	FYE3/'21	FYE3/'21	FYE3/'21
Return on equity (ROE)	%	1.3%	-1.0%	1.5%	4.0%	
Return on invested capital (ROIC)	%	-0.3%	-1.7%	2.1%	2.9%	
Return on asset (ROA)	%	-0.3%	-2.1%	2.5%	3.2%	
Key Figures per Share	unit	FYE3/'21	FYE3/'22	FYE3/'23	FYE3/'24	FYE3/'25
Year-end dividend	Yen	16	18	19	20	
Interium dividend	Yen	16	18	19	20	
Dividend per share	Yen	32	36	38	40	
Earnings per share	Yen	19.17	-13.84	21.31	9.93	
Equity per share	Yen	1,431.42	1,407.65	1,448.35	1,479.21	
Dividend per earnings	%	166.9%	-	178.3%	69.2%	
Dividend on Equity Ratio (DOE)	%	2.2%	2.5%	2.7%	2.7%	

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Quarterly results

Operating Results	unit	FYE3/'21				FYE3/'22				FYE3/'23				FYE3/'24				FYE3/'25				
		1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 Q	
Net sales	Millions of yen	17,400	16,148	14,388	15,372	14,379	14,932	13,288	14,761	16,050	16,602	17,119	17,274	18,455	18,677	17,539	18,560	19,265				
Gross Profit	Millions of yen	8,937	8,068	6,646	5,774	6,040	6,382	5,542	5,433	7,047	7,086	7,353	7,196	8,110	7,724	7,720	7,974	8,239				
Selling, General and Administrative Expenses	Millions of yen	7,827	8,283	6,729	7,381	6,786	6,283	5,916	6,720	6,352	6,742	6,634	7,545	7,077	7,112	7,162	8,158	7,542				
Operating Profit(Loss)	Millions of yen	1,109	-214	-82	-1,606	-745	99	-374	-1,287	694	344	718	-348	1,033	612	558	-183	696				
Ordinary Profit(Loss)	Millions of yen	1,404	-198	82	-1,562	-599	240	-234	-1,263	789	572	947	-101	1,230	833	898	18	1,016				
Net Profit(Loss) Attributable to Owners of Parent	Millions of yen	897	1,239	179	-1,456	-545	871	-86	-862	638	335	436	-452	911	672	570	446	666				
Personnel Expenses	Millions of yen	2,875	2,632	2,546	2,463	2,718	2,687	2,406	2,619	2,798	2,842	2,792	2,846	2,615	2,771	2,630	2,800	2,653				
Depreciation Expenses	Millions of yen	359	361	344	343	347	352	356	371	346	359	357	350	344	347	350	303	298				
Research and Development Expenses	Millions of yen	329	446	271	433	348	274	336	440	295	367	341	398	308	398	397	432	416				
Advertising and Promotion Expenses	Millions of yen	1,967	2,607	1,602	2,075	1,442	1,217	1,124	1,441	977	1,352	1,257	1,974	1,642	1,505	1,679	2,359	1,611				
Gross profit margin	%	51.4%	50.0%	46.2%	37.6%	42.0%	42.7%	41.7%	36.8%	43.9%	42.7%	43.0%	41.7%	43.9%	41.4%	44.0%	43.0%	42.8%				
Operating profit margin	%	6.4%	-1.3%	-0.6%	-10.5%	-5.2%	0.7%	-2.8%	-8.7%	4.3%	2.1%	4.2%	-2.0%	5.6%	3.3%	3.2%	-1.0%	3.6%				
Ordinary profit margin	%	8.1%	-1.2%	0.6%	-10.2%	-4.2%	1.6%	-1.8%	-8.6%	4.9%	3.5%	5.5%	-0.6%	6.7%	4.5%	5.1%	0.1%	5.3%				
Advertising and promotion expenses margin	%	11.3%	16.1%	11.1%	13.5%	10.0%	8.2%	8.5%	9.8%	6.1%	8.1%	7.3%	11.4%	8.9%	8.1%	9.6%	12.7%	8.4%				
Segment information	unit	FYE3/'21				FYE3/'22				FYE3/'23				FYE3/'24				FYE3/'25				
		1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 Q	
Japan/Net Sales	Millions of yen	10,513	11,176	8,119	9,036	8,680	9,041	7,406	7,466	9,408	9,382	8,053	8,925	9,719	10,206	8,710	9,374	10,845				
Japan/Operating Profit(Loss)	Millions of yen	933	546	-41	-1,693	-532	354	-157	-1,136	437	244	96	-495	132	231	209	-493	321				
Indonesia/Net Sales	Millions of yen	3,378	2,597	2,831	3,294	2,550	2,635	2,890	3,675	3,012	3,076	4,470	3,619	3,270	3,299	3,838	4,300	2,742				
Indonesia/Operating Profit(Loss)	Millions of yen	-196	-522	-207	27	-348	-245	-248	-362	-145	-224	35	-340	-402	-319	-265	216	-319				
Others/Net Sales	Millions of yen	3,507	2,374	3,437	3,041	3,148	3,255	2,992	3,619	3,629	4,143	4,596	4,728	5,465	5,171	4,990	4,886	5,676				
Others/Operating Profit(Loss)	Millions of yen	372	-237	166	59	135	-10	31	212	403	324	586	488	1,302	699	614	93	749				
Japan/Operating profit(loss) margin	%	8.9%	4.9%	-0.5%	-18.7%	-6.1%	3.9%	-2.1%	-15.2%	4.6%	2.6%	1.2%	-5.6%	1.4%	2.3%	2.4%	-5.3%	3.0%				
Indonesia/Operating profit(loss) margin	%	-5.8%	-20.1%	-7.3%	0.8%	-13.7%	-9.3%	-8.6%	-9.9%	-4.8%	-7.3%	0.8%	-9.4%	-12.3%	-9.7%	-6.9%	5.0%	-11.6%				
Others/Operating profit(loss) margin	%	10.6%	-10.0%	4.8%	1.9%	4.3%	-0.3%	1.1%	5.9%	11.1%	7.8%	12.8%	10.3%	23.8%	13.5%	12.3%	1.9%	13.2%				

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Quarterly cumulated results

Financial Position	unit	FYE3/21				FYE3/22				FYE3/23				FYE3/24				FYE3/25				
		3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	
Total assets	Millions of yen	85,250	86,705	85,404	87,911	86,999	84,738	82,599	85,767	87,284	91,786	92,973	91,005	91,718	94,562	94,327	93,265	94,303	94,610	95,781		
Current Assets	Millions of yen	39,472	38,042	37,321	39,775	40,244	39,979	39,201	42,868	44,500	48,332	49,610	50,230	53,215	53,619	55,960	55,960	57,081				
Property, plant and equipment	Millions of yen	24,435	29,246	28,178	28,387	27,802	27,557	26,841	26,660	26,342	26,182	25,652	24,458	24,182	24,283	23,741	23,024	22,870				
Non-current assets	Millions of yen	45,777	48,663	48,083	48,135	46,755	44,758	43,397	42,899	42,784	43,453	43,363	41,431	41,488	41,347	40,708	37,304	37,222				
Total Liabilities	Millions of yen	15,717	15,355	14,957	18,198	17,365	15,025	14,053	16,716	16,539	18,177	18,861	19,820	19,064	19,351	19,369	20,058	19,880				
Current Liabilities	Millions of yen	9,632	9,461	9,007	12,298	11,449	9,511	8,672	11,233	10,993	12,178	12,497	13,786	12,679	12,734	12,647	13,603	13,355				
Non-Current Liabilities	Millions of yen	6,085	5,893	5,950	5,899	5,915	5,513	5,381	5,482	5,546	5,998	6,364	6,034	6,384	6,616	6,721	6,454	6,524				
Interest-bearing debt	Millions of yen	42	43	1,309	3,694	2,205	205	198	226	237	229	201	142	147	130	132	102	107				
Total Equity	Millions of yen	69,532	71,350	70,446	69,713	69,634	69,712	68,545	69,051	70,745	73,609	74,112	71,184	72,654	75,210	74,958	73,207	74,423				
Shareholders' equity	Millions of yen	64,299	65,656	65,140	64,222	64,153	64,290	63,020	63,321	64,711	67,201	67,402	65,125	66,396	68,431	68,197	66,517	67,619				
Current Assets/Total assets (%)	%	46.3%	43.9%	43.7%	45.2%	46.3%	47.2%	47.5%	50.0%	51.0%	52.7%	53.4%	54.5%	54.8%	56.3%	56.8%	60.0%	60.5%				
Non-current assets/Total assets (%)	%	53.7%	56.1%	56.3%	54.8%	53.7%	52.8%	52.5%	50.0%	49.0%	47.3%	46.6%	45.5%	45.2%	43.7%	43.2%	40.0%	39.5%				
Total Liabilities/Total assets (%)	%	18.4%	17.7%	17.5%	20.7%	20.0%	17.7%	17.0%	19.5%	18.9%	19.8%	20.3%	21.8%	20.8%	20.5%	21.5%	21.1%					
Total Equity/Total assets (%)	%	81.6%	82.3%	82.5%	79.3%	80.0%	82.3%	83.0%	80.5%	81.1%	80.2%	79.7%	78.2%	79.5%	79.5%	78.5%	78.9%					
Equity ratio(%)	%	75.4%	75.7%	76.3%	73.1%	73.7%	75.9%	73.8%	74.1%	73.2%	72.5%	71.6%	72.4%	72.4%	71.3%	71.7%						
Operating Results	unit	FYE3/21				FYE3/22				FYE3/23				FYE3/24				FYE3/25				
		3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	
Net sales	Millions of yen	17,400	33,548	47,937	63,310	14,379	29,311	42,600	57,361	16,050	32,652	49,772	67,047	18,455	37,133	54,672	73,233	19,265				
Gross Profit	Millions of yen	8,937	17,005	23,652	29,427	6,040	12,422	17,964	23,397	7,047	14,134	21,487	28,684	8,110	15,835	23,555	31,530	8,239				
Selling, General and Administrative Expenses	Millions of yen	7,827	16,110	22,839	30,221	6,786	13,069	18,985	25,706	6,352	13,095	19,729	27,274	7,077	14,189	21,351	29,509	7,542				
Operating Profit(Loss)	Millions of yen	1,109	895	813	-793	-745	-646	-1,021	-2,308	694	1,038	1,757	1,409	1,033	1,645	2,203	2,020	696				
Ordinary Profit(Loss)	Millions of yen	1,404	1,205	1,288	-273	-599	-358	-593	-1,856	789	1,362	2,309	2,207	1,230	2,064	2,962	2,981	1,016				
Net Profit(Loss) Attributable to Owners of Parent	Millions of yen	897	2,136	2,316	860	-545	326	240	-621	638	974	1,410	958	911	1,584	2,154	2,601	666				
Personnel Expenses	Millions of yen	2,875	5,508	8,054	10,518	2,718	5,406	7,812	10,431	2,798	5,641	8,433	11,280	2,615	5,386	8,017	10,817	2,653				
Depreciation Expenses	Millions of yen	359	721	1,065	1,409	347	700	1,057	1,429	346	705	1,063	1,414	344	691	1,042	1,345	298				
Research and Development Expenses	Millions of yen	329	775	1,047	1,480	348	623	959	1,399	295	662	1,003	1,402	308	707	1,104	1,536	416				
Advertising and Promotion Expenses	Millions of yen	1,967	4,574	6,177	8,253	1,442	2,660	3,784	5,226	977	2,330	3,587	5,561	1,642	3,147	4,826	7,186	1,611				
Gross profit margin	%	51.4%	50.7%	49.3%	46.5%	42.0%	42.4%	42.2%	40.8%	43.9%	43.3%	43.2%	42.8%	43.9%	42.6%	43.1%	42.8%					
Operating profit margin	%	6.4%	2.7%	1.7%	-1.3%	-5.2%	-2.2%	-2.4%	-4.0%	4.3%	3.2%	3.5%	2.1%	5.6%	4.4%	4.0%	2.8%	3.6%				
Ordinary profit margin	%	8.1%	3.6%	2.7%	-0.4%	-4.2%	-1.2%	-1.4%	-3.2%	4.9%	4.2%	4.6%	3.3%	6.7%	5.4%	4.1%	5.3%					
Advertising and promotion expenses margin	%	11.3%	13.6%	12.9%	13.0%	10.0%	9.1%	8.9%	9.1%	6.1%	7.1%	7.2%	8.3%	8.9%	8.5%	8.8%	9.8%	8.4%				
Cash Flows	unit	FYE3/21				FYE3/22				FYE3/23				FYE3/24				FYE3/25				
		3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	
Cash Flow from Operating Activities	Millions of yen	-765	2,576	3,508	6,208	1,213	5,233	5,644	7,693	249	3,794	4,064	4,065	390	4,334	6,259	6,812	1,356				
Cash Flow from Investing Activities	Millions of yen	-948	-3,745	-4,437	-5,680	-214	376	-3	-185	-557	-516	-1,145	-1,257	-758	-950	-1,727	-887	-85				
Free Cash Flow	Millions of yen	-1,714	-1,169	-928	527	999	5,610	5,641	7,508	-307	3,277	2,918	2,808	-368	3,384	4,532	5,924	1,270				
Cash Flow from Financing Activities	Millions of yen	-1,631	-1,716	-1,221	1,125	-2,423	-4,475	-5,337	-5,385	-847	-1,018	-1,957	-2,072	-943	-1,065	-2,013	-2,110	-1,065				
Change in Net Cash	Millions of yen	7,758	8,538	9,118	13,040	12,049	14,554	13,814	16,015	15,353	19,542	18,456	17,481	16,468	20,802	21,126	22,006	22,784				
Segment information		FYE3/21				FYE3/22				FYE3/23				FYE3/24				FYE3/25				
		3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	
Japan/Net Sales	Millions of yen	10,513	21,690	29,810	38,847	8,680	17,722	25,128	32,595	9,408	18,790	26,843	35,769	9,719	19,925	28,636	38,010	10,845				
Japan/Operating Profit(Loss)	Millions of yen	933	1,479	1,437	-255	-532	-178	-336	-1,473	437	681	778	282	132	364	573	79	321				
Indonesia/Net Sales	Millions of yen	3,378	5,975	8,807	12,102	2,550	5,186	8,076	11,751	3,012	6,089	10,559	14,178	3,270	6,570	10,408	14,708	2,742				
Indonesia/Operating Profit(Loss)	Millions of yen	-196	-719	-926	-899	-348	-593	-842	-1,204	-145	-370	-335	-676	-402	-721	-986	-770	-319				
Others/Net Sales	Millions of yen	3,507	5,881	9,318	12,360	3,148	6,403	9,395	13,015	3,629	7,773	12,369	17,098	5,465	10,637	15,627	20,513	5,676				
Others/Operating Profit(Loss)	Millions of yen	372	135	302	361	135	125	156	369	403	728	1,314	1,802	1,302	2,002	2,616	2,710	749				
Japan/Operating profit(loss) margin	%	8.9%	6.8%	4.8%	-0.7%	-6.1%	-1.0%	-1.3%	-4.5%	4.6%	3.6%	2.9%	0.8%	1.4%	1.8%	2.0%	0.2%	3.0%				
Indonesia/Operating profit(loss) margin	%	-5.8%	-12.0%	-10.5%	-7.4%	-13.7%	-11.4%	-10.4%	-10.3%	-4.8%	-6.1%	-3.2%	-4.8%	-12.3%	-11.0%	-9.5%	-5.2%	-11.6%				
Others/Operating profit(loss) margin	%	10.6%	2.3%	3.2%	2.9%	4.3%	2.0%	1.7%	2.8%	11.1%	9.4%	10.6%	10.5%	23.8%	18.8%	16.7%	13.2%	13.2%				